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**FY21 Professional Services (ProServ)**

**Commercial Price List**

**Effective October 1, 2020**

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**1. INTRODUCTION**

QVine is highly skilled at designing distributed, highly available applications and systems in various environments including Amazon Web Services (AWS), Microsoft Azure, on premise, and hybrid. QVine uses highly qualified and credentialed People and proven management and technical Processes that are integrated through Technology solutions to provide our customers with transparent, effective, and accountable support.

**2. PROFESSIONAL SERVICES (PROSERV) MISSION**

At QVine, we take care of everything you need to run scalable, highly available, fault tolerant systems. QVine Consultants provide customers with the following services:

- Solutions Architecture – we are highly skilled at designing distributed, highly available applications and systems, and we help customers modernize their infrastructure and migrate applications and data to the cloud.
- Development – we create customized turn-key, fully managed solutions to meet specific customer requirements.
- Application Integration – we seamlessly integrate applications and data and automate business processes across the enterprise.
- SysOps Administration – we are skilled at deploying, managing, and operating scalable, highly available, fault tolerant systems.
- DevOps Engineering – we manage the process, people, and technology to get powerful apps into customers' hands.
- Data Analytics – we deliver customers actionable business insights they can use to transform their businesses.
- Data Platform – we enable customers to harness big data and analytics on-premises, in the cloud, and in hybrid environments.

**3. QVINE PROSERV RATES**

QVine ProServ rates are as follows:

<b>QVine ProServ Labor Category</b>	<b>Hourly Rates</b>
Principal Consultant	\$265.00
Expert Consultant	\$250.00
Senior Consultant	\$220.00
Associative Consultant	\$195.00

**4. PROSERV DESCRIPTION**

QVine Consultants possess the knowledge, skills, and abilities to provide services to our customers in the following areas under this Commercial Price List:

- Solutions Architecture – responsible for managing an organization’s cloud computing architecture. They have in-depth knowledge of the architectural principles and services used to develop technical cloud strategy, assist with cloud migration efforts, review workload architectures, and provide guidance on how to address high-risk issues.

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- Software Development – experience with design and development of software applications, performing coding, debugging, testing and troubleshooting throughout the development process.
- Application Integration – experience in developing and implementing solutions for integrating applications across the enterprise or its units/departments. Expertise in evaluating existing components or systems to determine integration requirements and ensuring final solutions meet organizational needs.
- SysOps Administration – responsible for deploying, managing, and operating various required systems on the given platform. Experience in configuring cloud management services in the organization, and in managing and monitoring numerous the cloud services involved.
- DevOps Engineering – experience in designing and developing automation to support continuous delivery and continuous integration processes.
- Data Analytics – experience delivering actionable business insights customers can use to transform their businesses. Experience identifying business trends and problems through complex big data analysis. Able to interpret results from multiple sources using a variety of techniques, ranging from simple data aggregation via statistical analysis to complex data mining.
- Data Platform – experience with data solutions in on-premises, cloud, and hybrid environments. Experience designing, developing, and implementing the most valuable business data solutions for the organization. Experience preparing big data, implementing data models, and developing databases to support the business solutions.

Education and years of experience are as follows:

<b>QVine ProServ Labor Category</b>	<b>Education</b>	<b>Years</b>
Principal Consultant	Bachelor	13+
Expert Consultant	Bachelor	7-12
Senior Consultant	Bachelor	3-6
Associative Consultant	Bachelor	0-2